

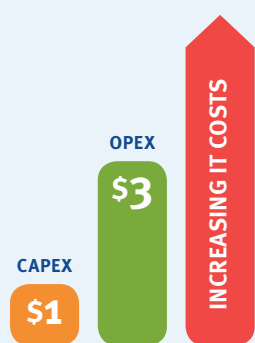
Virtualization Assessment

Take a good look at your IT budget. Now multiply by three.

As incredible as it may sound, research shows that most companies pay \$3.00 in support for every \$1.00 they spend on hardware. It makes sense. Patches, upgrades, deployment and asset management all contribute to the overall cost of equipment. But with new virtualization technology, you can bring that cost down and get it under control.



How Virtualization Helps Control Your Business IT



- **Secure desktops and data in the datacenter** – Users can access desktops remotely but data never leaves the security and control of the datacenter.
- **Manage from a central location** – IT no longer needs to visit end devices for updates and patching.
- **Reduce costs** – desktop virtualization enables IT efficiencies that help reduce IT costs (OpEx).

End-user Freedom

- **Desktops are tied to end-user identity not devices** – end-users can access their desktops from a variety of client devices and always have access to their applications, data and personal settings.
- **Applications and data available 24/7** – by leveraging vSphere and storage infrastructure features, desktop virtualization enables higher levels of availability and automated backup of data.
- **Rich desktop experience** – features and functionality of a traditional desktop with the added bonus of freedom and flexibility with none of the headaches.

Quest's Virtualization Assessment Includes:

Setup

- Customer establishes one workstation running critical applications as the model for virtualization
- Quest loads the workstation agent to gather data

Data Capture

- Customer runs applications and system as they normally would
- Quest gathers data for review

Analysis

- Quest reviews/analyzes gathered desktop information
- Quest reviews analysis with customer and provides options
- Customer and Quest discuss options and recommendations to move forward

No "One Size Fits All" Solutions

Developing a sound strategy for virtualization is crucial. And everything depends on your business goals. Whether you are considering Cloud technology or thin clients, multi-location or headquarters, as a Managed Service or as a product purchase, Quest can help you identify your options and implement YOUR model for a successful virtualization rollout.

Schedule a Virtualization Assessment

Invest in the Capability, not the Product®

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